Human Capital Gap, LLC

CAPABILITIES STATEMENT

U.S. Small Business Administration

WOSB CERTIFIED

Let us help your business grow by "strategically bridging the HR gap" between your present structure and a more prosperous future.

Points of Contact

Joy A. Chernosky, SPHR
CEO, Human Capital Gap, L.L.C.
E-Mail: Joy@HCGap.com
440-759-1147

David P. Cronin, M.S., Ph.D.
COO, Human Capital Gap, L.L.C.
E-Mail: DC@HCGap.com
216.798.1510

www.HCGap.com

Industries Served

Federal, State & Local, Commercial, Service Delivery, Small Business

Business Community Affiliations

Assoc. of Government Accountants
Wash DC NABA

Achievements

Cost Savings $100M+
Reduction of Agency Spend $3M+
Cost Reduction - Advertising $1M+
$400M+ T&M Growth
$1B Sales Pipeline Recruitment
Presidents Club
500K Club - Three Times



ABOUT HUMAN CAPITAL GAP

Human Capital Gap, LLC (HCG) is a dynamic human resources consulting and recruiting firm utilizing an innovative business model towards merging America's top talent with your organizational goals. With over 40 years of experience working for the Big Four, HCG's staff are experts in the federal and commercial talent acquisition cycle and have been recognized for their design and implementation of strategies and processes that have led to rapid hire-to-scale successes. HCG's facilitation in the design and development of an innovative, all-encompassing operations model (recruitment, hiring, HR best practices, retention) enables rapid hiring for multi-million-dollar deals and our understanding of business goals, revenue recognition, federal marketing and proposal requirements have led to some of the largest global advisory and assurance wins.

HCG KNOWS EVERYTHING ABOUT YOUR AGENCY IS UNIQUE

WE THREW OUT THE COOKIE CUTTER

HCG utilizes several approaches for meeting staffing needs, including the use of our unique Combination Lock Paradigm (CLP). The CLP paradigm shift is a research-based approach to talent acquisition that explores the intersection of human capital and the entirety of the organizational system. In addition, the CLP can address dynamic staffing plans for times of irregular need, short-term staffing and unforeseeable circumstances.

HR Consulting Services

- Recruiting & Staff Augmentation
- Development of business literature
- Affirmative Action Program
- Diversity, Equity & Inclusion Training
- OFCCP and Federal Compliance
- Policy Development
- Employee Handbooks
- Performance Metrics
- Statements of Work
- B2B & C2C Facilitation

DUNS: 106266069 **CAGE:** 8US89

NAICS CODES

561311 – Employment Placement Agencies
561312 – Executive Search
561320 – Temporary Help Services
541612 – Human Resources Consulting
541611 – Admin. Mgmt. & General Management Consulting Services

The HCG Advantage

As a woman-owned, minority-owned small business with decades of experience in the federal market, HCG has the capability to meet all hiring needs; in any competency. We maintain a vast network of top professionals and an up-to-date pipeline of top talent across the country. As an all-inclusive HR consulting AND recruiting firm, we understand the job market and competing opportunities, competitive compensation offerings, staffing strategies, strategic and advanced marketing, social media, negotiating employment contracts, hiring-to-scale, catalyzed onboarding, state-specific HR laws, OFCCP, and more. This all-encompassing practice helps set us apart from our competition.

TALENT **COMMERCE** **PROCESS** **CULTURE**